



Qsense User Meeting

Agenda 7th of June 2019, Leeds

- 9:00 - 9:30 Arrival, Registration Tea/Coffee
- 9:30 - 9:40 Welcome
- 9:40 - 10:10 Biopolymer films – Solute binding, morphology and mechanical properties studied by QCM-D and complementary techniques', Prof. Ralf Richter, University of Leeds
- 10:10 - 10:35 'Zipper polyelectrolyte brushes: A QCM-D study', Silvia Ruscigno, Bristol University
- 10:35 - 11:00 'Interaction and Orientation of Serum Albumin on Graphene Derivatives using QCM-D Technique', Piramon Hampitak, University of Manchester
- 11:00 - 11:15 Break, Coffee/Tea
- 11:15 - 11:35 Introduction to QSense Pro, Biolin Scientific
- 11:35 - 12:00 Basic training to Dfind Software, Kenneth Oleson , Biolin Scientific
- 12:00 -13:00 Lunch
- 13:00 - 13:45 Invited Speaker: Professor Fredrik Höök
"QCM-D fingerprinting to unravel competitive biomolecular binding reactions," Chalmers,Sweden
- 13:45 - 14:00 Interactive Question & Answer Session with Fredrik Höök
- 14:00 - 14:20 Oral Poster Session
- 14:00 -14:10 "TBA", Lubrizol
- 14:10 - 14:20 "TBA"
- 14:20 - 14:50 'Salivary protein interactions', Prof Anwasha Sarkar, University of Leeds
- 14:50 - 15:15 "In situ studies of phase separation in amorphous pharmaceutical formulations using the QCM-D", Mark Antonin Isbell, Imperial College London,
- 15:15 - 15:30 Break, Tea/Coffee
- 15:30 -15:55 TBA, Chris Hodges, University of Leeds
- 15:55 - 16:15 "Explore Characterize Optimize - Surface Science with QSense" Usha Devi, Biolin Scientific
- 16:15 – 16:30 Questions & Close of Meeting

09:00 Partner Knowledge Exchange - Breakout Sessions

Sales cases; Cleaning – QSense

Kenneth Biolin (Biolin), Raimund Sauter LOT, Chris Harling (Moderator, Biolin),
Eva Ekerot, (Biolin)

Nanoparticle Deposition – KSV NIMA

Usha Devi (Moderator, Biolin), Greg Wills (NSI), Vanilla Chen (Biolin)

Sales Cases; Oil & Gas – Attention & QSense

Matt Dixon (NSI), Ulrika Lundgren (LAB), Gabriel Ohlsson (Moderator, Biolin)

10:00 Partner Knowledge Exchange - Breakout Sessions

Custom Sensor Service: Surfaces & Possibilities – QSense

Tord Eriksson (Biolin), Gabriel Ohlsson (Moderator, Biolin), Eva Ekerot (Biolin)

How To Handle Strong Competition - Attention

Terralab, DKSH, Jyrki Korpela (Moderator, Biolin), Abhijit Bhoite (Specialise In-
struments)

Sales Cases; Coating Applications– Attention

Chris Lines (Dyne), Greg Wills (NSI), Usha Devi (Moderator, Biolin)

11:00 Björn Hedensjö – The Science of Persuasion

A lecture and workshop about the most effective, research-based psycho-
logical principles to get people to do what you want. As applicable in sales as in
everyday relations and communication.

12:00 Lunch

13:00 Björn Hedensjö – The Science of Persuasion

14:00 Open Sessions & Summary from Breakouts

Open Session – QSense

Eva Ekerot, (Biolin)

Open Session – Attention & KSV

Jyrki Korpela, (Biolin)

15:00 Closing Remarks – Erik Ahnberg & Mattias Bengtsson